



### SEAMAN JOURNEY GROSS RATE 2021

RACK / GROSS RATE	15D / 14N	12D / 11N	11D / 10N	8D/7N	5D / 4N	4D / 3N
TWIN OCEAN VIEW (MAIN DECK)	10.078	7.918	7.199	5.039	2.879	2.159
MATRIMONIAL SUITE (UPPER DECK)	11.009	8.650	7.863	5.239	3.079	2.359
<b>Charter - Maximum 16 pax</b>	<b>151.170</b>	<b>118.776</b>	<b>107.979</b>	<b>75.585</b>	<b>43.185</b>	<b>32.385</b>

#### IMPORTANT NOTES

- 1: All rates are in US Dollars and per person
- 2: Children Discount (under 12): Seaman Journey: 15% off the net rate (1 child per 2 adults)
- 3: Single Supplement : Seaman Journey: 70%
- 4: All rates are subject to change in case of tax increases or other unforeseen circumstances
- 5: For Christmas and New Year departures, there is an increase. Please contact your sales executive for:

#### INCLUDED:

All transfers in Galapagos; Matrimonial/Twin cabin accommodation with private facilities; All meals, Water, Coffee and Tea.

All excursions as mentioned in the itinerary (itinerary subject to change) with English speaking naturalist guide; Snorkeling equipment, Kayak equipment.

#### NOT INCLUDED:

Return flight to Galapagos; Galapagos National Park entrance fee (currently USD 100 p/p); Transit Control Card (currently USD 20 p/p); Wet Suit Rental; Soft-and alcoholic drinks; Personal expenses; Extras and Tips.

## LATIN TRAILS Special COVID19 Policies for Galapagos Cruise Reservations

The below policies apply from March 26<sup>th</sup> 2020 onwards.

<b>REBOOKING</b>	
<b><i>All dates up to April 17th *new relocations only</i></b>	
	Re-booking to 2020 dates without cost
	Re-booking to 2021 dates, 10% solidarity rebooking fee will be applied
	<p>Cancelations: Name change is allowed for the same exact date. Regular terms and conditions apply. Credit notes can be issued, for 2020 if used for dates up to September 30th and the first 20 days of December it can be used on 1 invoice, rest of the year it should be spread out between 2 new invoices, for 2021 credit notes should be spread out on 4 new invoices. *New invoices only (cannot be applied to Christmas, New Years or Easter departures).</p>
<b><i>Dates from April 17th - May 31<sup>st</sup> *new relocations only</i></b>	
	Rebooking to September and 20 first days of December 2020, no fee
	Rebooking to other 2020 and 2021 dates, 10% solidarity rebooking fee will be applied

	<p>Cancelations: Name change is allowed for the same exact date. Regular terms and conditions apply. Credit notes can be issued at 90% of value, for 2020 if used for dates up to September 30th and the first 20 days of December it can be used on 1 invoice, rest of the year it should be spread out between 2 new invoices, for 2021 credit notes should be spread out on 4 new invoices. *New invoices only (cannot be applied to Christmas, New Years or Easter departures).</p>				
<p><b><i>Dates from June onwards</i></b></p>					
	<p>Normal cancelation fees apply, we ask you to please wait as we cannot make proper decisions on these dates</p>				
<p>** Please be patient for our responses, the amount of emails and calls is overwhelming at the moment</p>					
<p>*** If travel restrictions are extended we will adapt our policies accordingly</p>					
<p>****Rebookings do not apply for Christmas, New Years or Easter dates</p>					
<p>*****Policies and promotions subject to change</p>					

## NEW BOOKINGS

### *May and June departures \* new bookings only*

Unbeatable deals, please inquire with your reservations agent

### *July - September and first 20 days of December departures*

1 Free night at ILLA Experience Hotel for all cruises \*subject to availability, new bookings only

Free date change up to December 2020, 31 days in advance.

Book with 20% deposit. Full payment due 30 days prior to departure

\*\* For bookings made until September 30<sup>th</sup>

<b>LATIN TRAILS STANDARD PAYMENT POLICIES FOR GALAPAGOS CRUISES</b>		
	FITS	CHARTERS
To confirm your booking	10% Deposit of total amount	20% Deposit of total amount
90 days prior to departure (For Fit's only)		80% Remainder to complete Total Payment
31 days prior to departure (For Charters only)	90% Remainder to complete Total Payment	
<b>IMPORTANT NOTES</b>		
1: Deposits/Total payments should be received on our bank account on the dates according to the above mentioned policy.	2: If Latin Trails does not receive the deposits/total payments according to the above mentioned policy we hold the right to cancel your reservation.	3: Latin Trails accepts only written cancellations, sent by email or fax.
<b>LATIN TRAILS STANDARD CANCELLATION POLICY FOR GALAPAGOS CRUISES</b>		
	FITS	CHARTERS
Confirmation date - 121 days before departure	20% Penalty Fee	Penalty Fee 30%
120 - 91 days prior to departure	20% Penalty Fee	Penalty Fee 50%

90 - 61 days prior to departure	Penalty Fee 50%	Penalty Fee 100%
60 or less days prior to departure Penalty fee	Penalty Fee 100%	Penalty Fee 100%
4: Penalty fees for cancellations will automatically be discounted from deposits/total payments.		
WETSUITE RENTAL	3 Night Cruise - \$35 USD	
*Rental is for the entire cruise	4 Night Cruise - \$45 USD	
**Wetsuite rental supports crew income directly	5 Night Cruise - \$45 USD	
	7 Night Cruise - \$70 USD	
NOTES	Please note that all flight tariffs are subject to change without prior notice.	

**COVID 19 LAND SERVICES CANCELLATION POLICIES FOR DATES UP TO MAY 31<sup>st</sup> 2020**

61 days or more prior to departure date there are no cancellation fees. \*Special cancellation fees for specific services or properties will be advised on a case by case basis.

60 – 31 days prior to departure date 10% administrative fee for date changes or credit notes. \*Special cancellation fees for specific services or properties will be advised on a case by case basis.

For dates 30 days – 15 days prior to departure date, up to May 31<sup>st</sup> we can offer a 50% credit of services.

\*Special cancellation fees for specific services or properties will be advised on a case by case basis

15 days prior to departure date, standard cancellation policy applies. \*Special cancellation fees for specific services or properties will be advised on a case by case basis

\*For all other dates our standard land service policies apply